

"Live as people who are free, not using your freedom as a cover-up for evil, but living as servants of God."
- 1 Peter 2:16, ESV



JULY 2022

Frank Hinton & Son
Jabetown Mill
May's Lick Mill
Fleming County Farm Supply
Hinton Mills Cynthiana
New! Hinton Mills Mt. Sterling
www.hintonmills.com

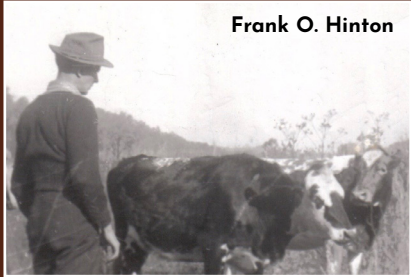


Follow us on Facebook for exclusive deals, news and giveaways!

Alls six Hinton Mills locations are open Mon. – Fri. 7:30-5:00, Saturday, 7:30-12:30 - Closed 4th of July

July is our Homegrown Feed Sale!

Hinton Mills branded Goat, Hog, Layer, and our Freezer Beef Feed are on sale all month long at the ton quantity discount - regardless of how many bags you buy. Our Homegrown Feeds are designed for those of you who enjoy the benefits of growing your own farm fresh product. Our family has had a long history of raising cattle, hogs, and chickens ourselves. We take enormous pride in the fact that most of our grains are sourced from an area of less than 100 miles around our mills. Whatever you're producing, when you use Hinton Mills feed, you can rest assured that you're starting with the highest quality grain as the foundation. **Fresh. Local. Hinton Mills.**

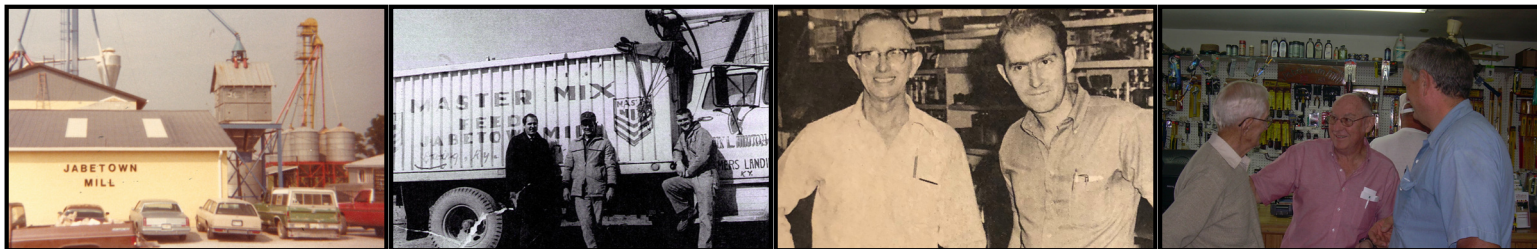


Frank O. Hinton



On December 1 of 1960, Frank O. Hinton sent a letter to prospective customers to let them know the Hinton's second location, Jabetown Mill (JTM), would be opening for business in the coming weeks. According to the letter, JTM would carry Early and Daniel's Tuxedo Feed out of Cincinnati, Armor fertilizer, seed, and many of the other farm supplies and general merchandise that the Hinton family sold at their other location in Plummers Landing. J.H. Myers served as the first manager. Over the next 13 years, Roy Vice, Maurice Newman, Johnny Ray Newman and Lowell Sorrell would all spend time managing the location. In 1973, Frank O. asked ten-year employee Bill Cooper to go manage the location for a short period of time until he could find a replacement. That lasted for over 38 years! According to Bill, "Frank L. Hinton didn't think a mill was needed at Jabetown, but Frank O. put it in and it has been a blessing to a lot of people, employed a lot of people, helped a lot of people out on their farm."

Bill retired from managing and fulltime employment in December 2011, but worked several more years part-time at the May's Lick location. Sam White took over managing JTM at the end of 2011 and continues to manage the location today



When JTM opened, our customers made their primary farm income from dairy and tobacco. Over the decades, agriculture in the area has shifted to beef cattle, hay, and row crops. The JTM location has continually changed to meet the evolving needs of our customers. We asked Bill, Sam, and Hinton Mills President, Bud Hinton to help us identify some of these significant changes.

Throughout the 1960s & 70s, farmers would bring their own corn in to be ground with the hammer mill. We would generally add salt, mineral, vitamins, and molasses. Eventually 16% dairy pellets and soybean meal became popular parts of the mix too. Customers often waited for hours in lines that might be 20-30 trucks long. In some cases, we would go shovel the corn out of the farmer's corn crib, bring it in to grind, and then bag it and take the feed back to the farm.

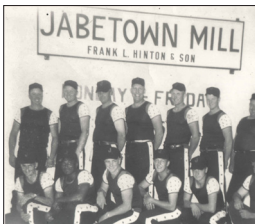
When JTM opened, the company didn't have a bulk truck. Bag deliveries were taken by 2-3 people and dumped into bins and lofts overhead. A few years after JTM opened we got our first bulk truck. It was a flat-bottomed truck and some of the feed had to be shoveled off each load. We transitioned to buying Master Mix feed. We would drive the bulk truck to Marion, Ohio and get a load that was some combination of bulk feed and bagged feed on the same truck. Loads got more and more frequent and by sometime in the 1970s we switched to hauling feed on a semi and flatbed trailer with removable wooden sides. Again, the loads would be a combination of bagged feed and bulk feed that would have to be unloaded by hand and shoveled off.

We sold exclusively bagged fertilizer for years - lots of it! Fertilizer would come in by the train car load to the Ewing rail spur. By hand, we would take the bags of fertilizer from the train cars to trucks and on to storage at JTM, before eventually being purchased by area farmers.

JTM has seen many renovations over the years. The first big addition was a bulk loadout station down behind the mill in the late 1970s that we used for about 35 years. When the mill opened, the grinding pit and bins were on the roadside of the building. In 1981 we added onto the building and installed Salem Hammermill equipment in the basement and around back. Another notable change happened in 2010 when we added a 4-ton Marion Mixer in the basement and the mixing process became more automated and much less labor intensive. Changes seem to be almost continual from that point on. All these changes were to add capacity, reduce breakdowns, minimize manual labor, and make the experience more efficient and enjoyable for the customer and our team.

Bill, Sam, and Bud all pointed out that our relationships with our loyal customers are what have made JTM special. We serve customers from further and further away, and customers seem to lean on our team more and more for advice.

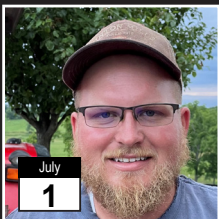
According to Bill, "The customers are what really have made Jabetown Mill. People can say what they want, but you aren't anything without a customer. A lot of people get concerned about wanting to go out and get a new customer, but those customers that keep coming back are what's really important."



HINTON MILLS MT. STERLING
OPEN JULY 1!



HAPPY JULY BIRTHDAYS TO THESE TEAM MEMBERS!



July 1
Casey Hardin
Hinton Mills Cynthiana



July 3
Seanna Skinner
Hinton Mills Cynthiana



July 17
Stephen Richardson
Hinton Mills Cynthiana



July 24
John Lowe
Jabetown Mill

A Look Back at What the Hinton Mills Team Did in June 2022



See more pictures of what the Hinton Mills team did this past month on Facebook

FAITH • FAMILY • FRIENDS • FARMING



Joe Fraley attended the Kentucky Junior Livestock Expo - East, held in Morehead. Hinton Mills has been a longtime sponsor of the event.



After more than two years on our team, Leevi Flynn is finally old enough to operate a forklift. This picture was taken of Leevi after he passed his forklift training on his 18th birthday. Now he really can do it all!



Congressman Andy Barr met with a small group of cattlemen and other stakeholders at Hinton Mills' Flemingsburg location. He sought input from those involved in the beef industry about the upcoming Farm Bill and other proposed legislation. Finding more compensation for beef producers was the common theme.



Bobby Jones was the winner of our Farm Dog Friday Facebook contest. He won a bag of Diamond dog food. Mr. Jones is pictured with team member Xavier Bryant.



Starting in 2013, Adam Hinton has served on the Kentucky FFA Foundation Board of Trustees. His term concluded at the Kentucky FFA Convention last month. He is pictured with Sheldon McKinney from KY FFA. According to Adam, "I have been a part of some fun and memorable events during the past nine years, but I can't think of anything that's been more rewarding than serving Kentucky's over 20,000 FFA members through this board. Thank you to everyone who supports Kentucky FFA and their mission to make a positive difference in the lives of students by developing their potential for premier leadership, personal growth, and career success through agricultural education."



New 2nd edition, patriotic-themed Hinton Mills shirt available starting this week - while supplies last!

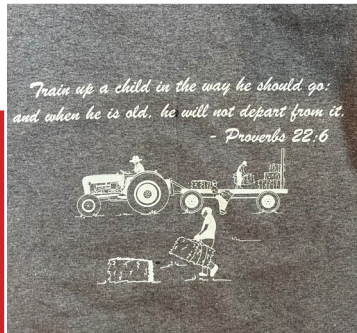
This shirt is dedicated to all the parents and grandparents trying to raise their kids right - by spending time with them and leading by example. It's a tribute to the American farm family, who has been taught work ethic on the farm.

This new design is by our friend, Kentucky artist, Eden Elwell. The shirt front is our original feed truck full of Hinton Mills feed and has a senior family member spending times with his kids - taking them fishing. The shirt back has a scene of the same family putting in square bales of hay together.

As with all Hinton Mills apparel, \$1 from each shirt is donated to Kentucky FFA.

Thanks for your support of our common belief in Faith, Family, Friends, Farming.... and Freedom!

Happy Independence Day!



Hinton Mills Employee Spotlight

Prior to joining Hinton Mills, Justin Patton spent many years employed in factory work. Since becoming a part of the Hinton Mills team, Justin has brought along the same precision and attention to detail that he utilized in the factory. In fact, when we were adding our new robot palletizer and other machinery at our Frank L. Hinton & Son location last summer, we recruited Justin with this in mind. Justin is a long-time customer of Hinton Mills, so when the opportunity arose to join the Hinton Mills team, he knew it was the right move for him. Hired in August of 2021, Justin is quickly approaching his one-year work anniversary. Justin serves in a variety of roles that ensure the location operates smoothly. He is responsible for mixing and loading feed, filling orders, and he now regularly works the register and answers the phone. Justin always seems to instinctively do whatever is needed to help the team.

One of Justin's hobbies is raising poultry. Justin has a small poultry operation at his home in Hillsboro, just a few miles from the mill. His flock has fluctuated over the eight years he has raised chickens, and he currently has 16 laying hens. His flock is a combination of Golden Comet and White Rock laying hens. Over the years, he's tested a variety of different products, but has found that Hinton Mill's 18% Layer Feed is a tried-and-true feed to generate healthy birds that lay regularly and produce quality eggs. Justin often adds Scratch Grain to his hens' diet to give them variety and added energy. He finds satisfaction in gathering the eggs and sharing the surplus with his family and friends.

While Justin fed Hinton Mills poultry feed prior to becoming an employee, he says that he is now able to see firsthand why Hinton's feed has outperformed the other feeds he's tried. He points out that our feeds are fresh and use quality ingredients. Furthermore, you can count on Justin and our team in the mill to mix our feed with immense care - because we use the products we make too.

Justin also has a vegetable garden that he spends many hours working in and enjoys eating from. He likes hunting and fishing, watching UK basketball, and spending time with his wife, Melissa, and family.

Justin invites you to try some of our homegrown line of feeds this month while they are on sale.

