



Train up a child in the way he should go; and when he is old, he will not depart from it."
- Proverbs 22:6



MAY 2022

Frank Hinton & Son
Jabetown Mill
May's Lick Mill
Fleming County Farm Supply
Hinton Mills Cynthiana
www.hintonmills.com



Follow us on Facebook for exclusive deals, news and giveaways!

All five Hinton Mills locations are open Mon. – Fri. 7:30-5:00, Saturday, 7:30-12:30

Hinton Mills will once again be hosting a **Beef Month** event stop for the Kentucky Beef Council during their annual summer grilling tour on Friday, May 6 at Fleming County Farm Supply.

#ky **BEEF** story

Come support local Cattlemen's organizations and local scholarships by purchasing a burger!

Burger, chip, cookie, drink for **\$8**

Our celebrity chefs this year include:

Dr. Jay Morgan, MSU President
Supt. Brian Creasman, Fleming County Schools
Mason County Judge Executive, Owen McNeill
State Representative, Matt Koch

Check out radio coverage of our event on:

97.7FM WKCA 96.3FM WIVY 107.7FM WKYN
1400AM WCYN 95.1FM WFLE 95.9FM WFTM

Get ready for your Mother's Day and Derby Cookouts by saving all week May 2nd thru 7th at Hinton Mills!

An empty 20lb grill cylinder holds just over 4 gallons of propane.

If you were to buy 4.5 gallons, you only pay \$15.53 when you bring your tank to refill.

At Hinton Mills, you only pay for what goes in your tank.



\$3.45 per gallon all week long!



The Fleming County Farm Supply opened for business 45 years ago this month, on May 9, 1977. Ferman Perkins had been working at the Jabetown Mill location and transferred to the Farm Supply to serve as manager when it opened. Ferman's team included Bill Newman and Hilda McKenzie - both of whom went on to serve at Hinton Mills for many years. Hinton Mills general manager, Maurice Newman, moved his office to the location as well.

The current fertilizer mixing building was built in 1977. However, the first load of fertilizer didn't go out the door until the following spring on March 31, 1978 to Charlie Woodard for his hay ground in Helena. Our large warehouse was built in 1979 by Logan Murphy and a seed cleaning facility was added in the early 1980s. Over the years, a lot has changed with the company, and at the Flemingsburg location.

When we opened, we predominantly served small family farms with tobacco and a few milk cows. Everyone raised their own corn. Our bulk fertilizer blending capabilities helped change the trend with our customers from bagged fertilizer to bulk products.

Ferman managed the Flemingsburg location until July 29, 2019 when he handed the managerial reigns over to Stephen Flynn.



Ferman noted several things that he has seen change since the Farm Supply opened:

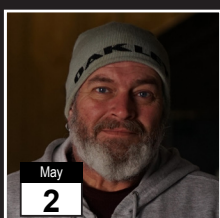
1. Over time, customers realized that fertilizer makes a big difference in yield and ultimately farm income.
2. Mineral use - an old salt block isn't enough. Cattlemen have discovered the immense value in mineral supplementation to their herd.
3. A different product mix to meet a changing world, region, and farm. We used to sell a great deal of Grayseal Paint, dairy supplies, tobacco bed supplies, and construction materials for tobacco barns. The introduction of big box stores and online retailers has certainly changed our business too.
4. A changing business. Hinton Mills has evolved from a general merchandise company to being very focused on animal nutrition, agronomy, and farm supplies. Feed, seed and fertilizer remain our staples.

Before managing the Flemingsburg location, Stephen Flynn spent the previous eight years at Jabetown Mill and May's Lick Mill. On average, more transactions per day are made at Flemingsburg. Here are a few more things that Stephen thinks makes the Farm Supply unique:

- The Farm Supply is the main distribution hub for Hinton Mills and supplies our other locations.
- Flemingsburg serves as our home office - which includes accounts receivable, accounts payable, HR, marketing, and IT. All Hinton Mills clothing originates here, and we see many tours and events. FCFS is also the maintenance hub.
- Hinton Mills has been a top-10 dealer for Priefert in our region for seven straight years. The bulk of our inventory and the majority of our Priefert sales derive from FCFS.
- We have a seed cleaner to clean locally grown wheat, seed oats, as well as rye for distilleries.
- We purchased a new Pioneer seed treater this year to make us better equipped to treat soybeans. Treated seeds are proven to yield better and are in high demand.



HAPPY MAY BIRTHDAYS TO THESE HINTON MILLS TEAM MEMBERS!



May
2

Gary McCord Jr.
May's Lick Mill



May
16

Donnie Lowe
Hinton Mills Logistics



May
19

Teresa Hunt
Fleming Co. Farm Supply



May
21

Frank L. "Bud" Hinton
President



May
25

Ryan Buchanan
May's Lick Mill

A Look Back at What the Hinton Mills Team Did in April 2022

 See more pictures of what the Hinton Mills team did this past month on Facebook

FAITH • FAMILY • FRIENDS • FARMING



We had the honor of hosting the Kentucky Agricultural Leadership Program Class XIII at Hinton Mills. The group also visited Kentucky Welding Institute, AppHarvest, and Blue Grass Stockyards Lexington during their tour of the region. Team members Adam Hinton and Joe Fraley both were members of the two-year leadership program as part of KALP Class X. Thanks for stopping by and enjoy the journey!



Adam attended the State Board of Agriculture meeting at the Kentucky Department of Agriculture. He and board chairman, Commissioner Ryan Quarles, posed with this Hinton Mills feed bag that is hanging on the wall outside Ryan's office. The framed bag was a gift to the Commissioner several years ago.



Get the new Hinton Mills "My Old Kentucky Home" t-shirt created by Kentucky artist Eden Elwell. It depicts a 1960s Hinton Mills bulk truck delivering feed to a Kentucky farm and has Psalm 118:24 on the back. Available in black/white and blue/white - while supplies last. As with all Hinton Mills branded apparel, we donate \$1 per purchase to local FFA programs.



Joe Fraley represented the Hinton Mills team at Career Day at McBrayer Elementary. What a great group of young people!

Hinton Mills Employee Spotlight



Before joining the Hinton Mills team in November of 2015, Marvin Flora spent 23 years working at a local auto parts dealer - all but one year was in management. Now, Marvin often finds himself managing a variety of projects, but that is what Marvin says he likes best about working at Hinton Mills - each day looks a little different. You might find him doing a wide range of things to help our customers and his teammates. Marvin oversees the maintenance on Hinton Mills fertilizer buggies. He has also repaired several molasses pumps, gear boxes, and customer fence chargers.

Marvin is our resident poultry expert. He orders baby chickens for customers, organizes our annual Chick Days, and has done numerous classroom visits to elementary schools over the years.

However, Marvin is most known for being Hinton Mills' "top chef." According to Marvin, this started when he began cooking on the company owned Holland Grill to help promote sales of the grills. Now, on average, Marvin cooks for his teammates about once a week. This may come to a halt during a busy season, and he may cook several days in a row during a rainy week. The Flemingsburg team all pitch in to buy items to cook, help fix sides, and - of course - to eat Marvin's cooking. Marvin has cooked ribs, hamburgers, whole hams, chickens, rabbits, hashbrowns, cookies, pies, and cobblers. He says his Brussel sprouts appear to be the favorite of the majority of the guys at work, but we heard it was "whatever we are having today."

Marvin likes cooking on a propane grill because its so easy to keep a constant temperature and you don't have to babysit the grill. He says propane is quick, convenient, and clean.

Marvin's sons, Tyler Frederick and Harrison Flora, both are members of the Hinton Mills Team. Like so many at Hinton Mills, Marvin is blessed with a good work family and home family. He enjoys fishing, hunting, and spending time with his wife Rita and their grandkids.

